

60 years of innovation

OUR CORPORATE VISION

Waters is the world's leading specialty measurement company, delivering benefit through innovations and people that enable customer success in the life, materials, and food sciences.



1958-1978

Waters defines the GPC/HPLC market.

THE EARLY YEARS



- 1958 - James Logan Waters and 5 employees open for business as **Waters Associates** in the basement of the Framingham, MA police station.
- 1963 - **GPC 100**, the first commercially available gel permeation liquid chromatograph, is released.
- 1972 - **Successful collaboration with Dr. Robert Woodward at Harvard University (Nobel Prize for Chemistry in 1965) synthesizing vitamin B12.**
- 1973 - Waters builds its headquarters in Milford, MA.
- 1973 - **μBondapak™ C₁₈ Columns** become the best selling HPLC column in history based on 10 micron silica particle technology.
- 1976 - Waters opens Chemical Synthesis facility in Taunton, MA.
- 1977 - **Sep-Pak™ Chemistry**, the first solid phase, silica-based extraction chemistry in cartridge format for normal and reversed-phase LC.

1978-1993

Jim Waters reinvents the company and leads the way of the adoption of HPLC.

A NEW ERA



- 1980 - Waters Associates merges with **Millipore Corporation** in a stock transaction valued at \$167 million.
- 1992 - **Millennium™ Software**, the first software to employ a relationship database to manage chromatography data.



1993-2003

A prescription for success.

alliance

A NEW BEGINNING



- 1994 - Waters debuts the **Symmetry™ Column** for the "next generation of drug assays."
- 1995 - Waters goes public (WAT).
- 1996 - Waters releases **Alliance™ HPLC**, the best selling HPLC system to date.
- 1996 - Waters fastest growing sample preparation product released, **Oasis™ HLB Sorbent**.
- 1996 - Waters purchases **Micromass** and its world-class mass spectrometry product portfolio, and **TA Instruments**, a leading maker of thermal analysis products.
- 1996 - **Q-ToF** debuts, the industry's first two-stage quadrupole/time-of-flight mass spectrometer, revolutionizing protein studies.
- 1997 - Waters open its manufacturing center of excellence in Wexford, Ireland.
- 2002 - Waters launches its flagship **Empower™ Chromatography Data Software (CDS)** for regulated labs.

Waters



2004-NOW

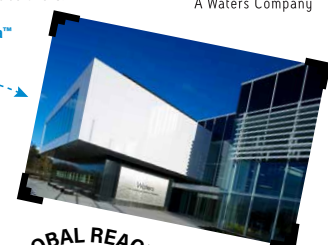
The journey continues...

Waters THE SCIENCE OF WHAT'S POSSIBLE™

REDEFINING SEPARATION SCIENCE



- 2004 - Waters new "disruptive technology" **UPLC™ (UltraPerformance Liquid Chromatography)** propels the mass spectrometry revolution, radically changing separations science.
- 2004 - Waters purchases **NuGenesis™ Technologies** to complement its existing laboratory informatics suite.
- 2006 - Waters acquires both **VICAM™** (a food safety technology business) and **ERA™** (the leader in Environmental Laboratory Proficiency Testing).
- 2006 - Award-winning research **SYNAPT™ HDMS™ Mass Spectrometer** is first to analyze molecule by size, charge, mass, and shape.
- 2013 - Waters acquires **NonLinear Dynamics™ Ltd.**, a world leader in proteomics and metabolomics analysis software.
- 2013 - Waters premieres the **ACQUITY™ QDa™ Detector**, the fastest selling mass spectrometer in Waters history.
- 2014 - Waters opens its leading-edge **Mass Spectrometry Headquarters** in Wilmslow, UK.
- 2015 - Christopher J. O'Connell appointed as new President and CEO.
- 2015 - Waters revolutionizes method transfer with the **ACQUITY Arc™**.
- 2018 - Waters to invest \$215 million for new precision chemistry manufacturing facility in Taunton, MA.



GLOBAL REACH

>6,500 employees in 27 countries \$2.2 billion in revenue

